

PROSPECTUS FOR DENTAL PRACTICE LISTING ID # 327



**PREPARED BY:
PREMIERE PRACTICE TRANSITIONS, INC.**

Contact Brian Flanagan, DRE 0194746

Cell 805-714-2115
Office 805-934-4020
Fax 805-516-2115

PRACTICE SUMMARY

DOCTOR INFORMATION

- **NAME:** LISTING #327
- **YEAR PRACTICE STARTED :** Acquired in 2019
- **SPECIALTY:** General Dentistry - Absentee
- **REASON FOR SELLING:** To focus on other interests

PRACTICE AND FACILITY INFORMATION

- **ASKING PRICE:** **\$519,500**
- **LOCATION:** Sacramento, California
- **OFFICE AREA:** Approx. 1,526 SF
- **NUMBER OF TREATMENT ROOMS** 4 Equipped
- **OFFICE RENT:** \$3,305 per month
- **NUMBER OF DOCTOR DAYS** 4 Days (Associate doctor)
- **NUMBER OF HYGIENE DAYS** Performed by associate
- **NEW PATIENTS PER MO** Approx. 7
- **DELTA PREMIER** No
- **EMPLOYEES** 4 FT
- **PROCEDURES REFERRED OUT** Endo, ortho, oral surgery and perio
- **FEE SCHEUDLE** Available upon request

PRACTICE FINANCIALS

■ PRACTICE GROSS COLLECTIONS (PER TAX RETURNS and Profit & Loss)

	2021	2020	2019
	<u>776,884</u>	<u>\$ 645,915</u>	<u>\$ 678,079</u>
Weight	1	1	1
Weighted Gross Collection		<u>\$ 700,293</u>	

■ PRACTICE ADJUSTED NET INCOME (PER TAX RETURNS)

	Year Ending	Year Ending	Year Ending
	31-Dec-21	31-Dec-20	31-Dec-19
Income Per Tax Return or F/S	\$ 219,162	\$ 187,277	\$ 77,630
Amortization	1 -	28,903	26,494
Automobiles	2 1,018	2,000	2,000
Continuing Education	3	1,791	3,215
Dues & Subscriptions	4		7,544
Meals & Entertainment	5 2,211	772	1,281
Depreciation	6 6,351		110,000
Interest Expense	7		24,273
Travel	8 1,388	523	
Officers Wages	9 24,000	26,400	15,000
Officers Payroll Taxes	10 2,400	2,640	1,500
Associate Fees	11 163,316	88,589	76,850
State Taxes	12 13,558		
Other Income	13 (44,307)		
Adjusted Net Income	<u>\$ 389,097</u>	<u>\$ 338,895</u>	<u>\$ 345,787</u>
Weight	1	1	1
Weighted adjusted income		<u>\$ 357,926</u>	
Adjustments			
1-13 Normalization Adjustments - non-operating expenses			

			Revenue Multiple	Adjusted Net Income Multiple
Base			\$ 700,293	\$ 357,926
Multiple			0.75	1.7
Subtotal			\$ 525,220	\$ 608,475
Weight			1	1
Indicated Value			\$ 566,847	
Asking Price			\$ 519,500	

- **Collections and adjusted net income should be verified by buyer**

- **NOTE:**

- The Seller has furnished the preceding information to Premiere Practice Transitions Inc. Information, estimates and references contained in this report and attachments are obtained from sources considered reliable; however, Premiere Practice Transitions Inc. assumes no liability for such sources. This report is not intended nor is it intended to detect fraud or any unlawful activities as this report is based upon the information provided by the Seller.
- This information has not been verified. A potential Buyer should verify the accuracy of all information to his/her own satisfaction.
- Premiere Practice Transitions Inc. and its representatives are agents of the Seller and therefore represent the interest of the Seller. We strongly advise a potential Buyer to seek independent counsel to represent his/her interests. Counsel may be, but is not limited to, an attorney, accountant, appraiser, broker or management consultant. Fees of such counsel are the sole responsibility of the buyer.

PRACTICE PHOTOS





