

# PROSPECTUS FOR DENTAL PRACTICE LISTING ID # 326



**PREPARED BY:**

PREMIERE PRACTICE TRANSITIONS, INC

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# PRACTICE SUMMARY

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## DOCTOR INFORMATION

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- **NAME:** LISTING #325
- **YEAR PRACTICE STARTED :** Acquired in 2014
- **SPECIALTY:** General Dentistry
- **REASON FOR SELLING:** Relocating out of California

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## PRACTICE AND FACILITY INFORMATION

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- **ASKING PRICE:** **\$615,000**
- **LOCATION:** Calaveras County, California
- **OFFICE AREA:** Approx. 2,000 SF
- **NUMBER OF TREATMENT ROOMS** 5 Equipped
- **OFFICE RENT:** \$2,773 per month
- **NUMBER OF DOCTOR DAYS** 3.5 Days (Alternating 3/4 days per week)
- **NUMBER OF HYGIENE DAYS** 3.75 Days
- **NEW PATIENTS PER MO** Approx. 15
- **DELTA PREMIER** No
- **EMPLOYEES** 3 Full-Time and 1 Part-time
- **PROCEDURES REFERRED OUT** Difficult OS, Molar Endos, Perio Surgeries
- **FEE SCHEUDLE** Available upon request

## PRACTICE FINANCIALS

### ■ PRACTICE GROSS COLLECTIONS (PER TAX RETURNS and Profit & Loss)

	2021	2020	2019
	774,356	\$ 630,996	\$ 840,733
Weight	3	1	1
Weighted Gross Collection		\$ 758,959	

### ■ PRACTICE ADJUSTED NET INCOME (PER TAX RETURNS)

		Year Ending 31-Dec-21	Year Ending 31-Dec-20	Year Ending 31-Dec-19
Income Per Tax Return or F/S		\$ 184,324	\$ 126,208	\$ 129,199
Amortization	1	21,925	21,925	21,913
Automobiles	2		4,051	10,685
Continuing Education	3	10,100	10,000	9,589
Dues & Subscriptions	4	4,497	3,420	5,158
Meals & Entertainment	5	4,306	1,511	3,989
Depreciation	6		64,239	24,355
Interest Expense	7	11,621	13,604	25,452
Travel	8			1,249
Officers Wages	9	142,442	123,457	131,912
Officers Payroll Taxes	10	14,200	12,350	13,200
Other Income	11	(30,763)	(97,203)	-
Adjusted Net Income		\$ 362,652	\$ 283,562	\$ 376,701
Weight		3	2	1
Weighted adjusted income			\$ 338,630	
Adjustments				
1-11 Normalization Adjustments - non-operating expenses				

	2021	2020	2019
	<u>774,356</u>	<u>\$ 630,996</u>	<u>\$ 840,733</u>
Weight	3	1	1
Weighted Gross Collection		<u>\$ 758,959</u>	
		Revenue Multiple	Adjusted Net Income Multiple
Base		\$ 758,959	\$ 338,630
Multiple		0.75	2
Subtotal		<u>\$ 569,220</u>	<u>\$ 677,260</u>
Weight		1	1
Indicated Value		<u>\$ 623,240</u>	
Asking Price		<u>\$ 615,000</u>	

- **Collections and adjusted net income should be verified by buyer**

- **NOTE:**

- The Seller has furnished the preceding information to Premiere Practice Transitions Inc. Information, estimates and references contained in this report and attachments are obtained from sources considered reliable; however, Premiere Practice Transitions Inc. assumes no liability for such sources. This report is not intended nor is it intended to detect fraud or any unlawful activities as this report is based upon the information provided by the Seller.
- This information has not been verified. A potential Buyer should verify the accuracy of all information to his/her own satisfaction.
- Premiere Practice Transitions Inc. and its representatives are agents of the Seller and therefore represent the interest of the Seller. We strongly advise a potential Buyer to seek independent counsel to represent his/her interests. Counsel may be, but is not limited to, an attorney, accountant, appraiser, broker or management consultant. Fees of such counsel are the sole responsibility of the buyer.

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## PRACTICE PHOTOS

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