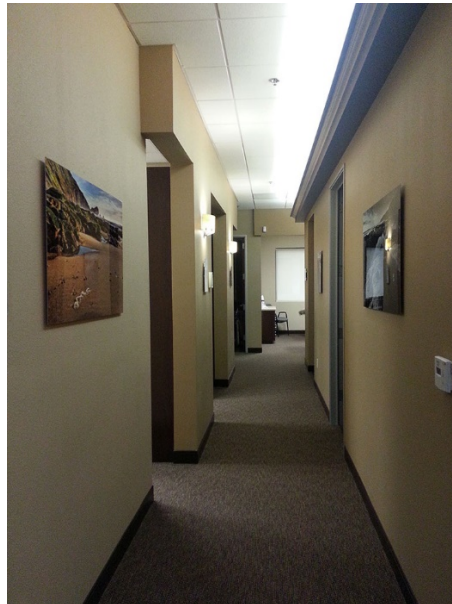


# PROSPECTUS FOR DENTAL PRACTICE LISTING ID # 323

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PREPARE BY:

BASSIM MICHAEL, BROKER  
PREMIERE PRACTICE TRANSITIONS, INC

155 E SHAW AVE STE 317  
FRESNO, CA 93710  
855.778.4463

[BMICHAEL@PREMIEREPRACTICETRANSITIONS.COM](mailto:BMICHAEL@PREMIEREPRACTICETRANSITIONS.COM)

## PRACTICE SUMMARY

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### DOCTOR INFORMATION

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- **NAME:** LISTING #323
- **YEAR PRACTICE STARTED :** 2003
- **SPECIALTY:** General Dentistry
- **REASON FOR SELLING:** Health

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### PRACTICE AND FACILITY INFORMATION

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- **ASKING PRICE:** **\$499,000**
- **LOCATION:** Fresno, CA
- **OFFICE AREA:** Approx 2,000 SF
- **NUMBER OF TREATMENT ROOMS** 4 Equipped Plus 1 unplumbed
- **OFFICE RENT:** \$5,149 per month
- **NUMBER OF EMPLOYEES** 3 Full Time and 3 Part-Time
- **NUMBER OF HYGIENE DAYS** 8 Days
- **DELTA PREMIER** Practice is a Delta Premier Provider
- **PROCEDURES REFERRED OUT** Endo, Ortho
- **FEE SCHEUDLE** Available upon request

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### PRACTICE FINANCIALS

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- **PRACTICE GROSS COLLECTIONS (PER TAX RETURNS)**

		2018	2017	2016	2015
		<u>\$ 695,986</u>	<u>\$ 759,433</u>	<u>\$ 961,227</u>	<u>\$ 925,237</u>
Weight		4	3	2	1
Weighted Gross Collection			<u>\$ 790,993</u>		

■ **PRACTICE ADJUSTED NET INCOME (PER TAX RETURNS)**

		Year Ending	Year Ending	Year Ending	Year Ending
		31-Dec-18	31-Dec-17	31-Dec-16	31-Dec-15
Income Per Tax Return or F/S		\$ 178,778	\$ 175,462	\$ 294,703	\$ 323,819
Amortization	1	35,110	35,110	35,110	35,110
Automobiles	2	1,758	2,163	1,855	1,904
Continuing Education	3	-	314	973	873
Dues & Subscriptions	4	2,711	3,043	2,334	2,344
Meals & Entertainment	5	298	440	482	495
Depreciation	6	6,782	2,479	12,077	11,830
Interest Expense	7	4,577	7,784	17,012	24,041
Adjusted Net Income		<u>\$ 230,014</u>	<u>\$ 226,795</u>	<u>\$ 364,546</u>	<u>\$ 400,416</u>
Weight		4	3	2	1
Weighted adjusted income			<u>\$ 272,995</u>		
<b>Adjustments</b>					
(1) - Non-operating expense - Amortization					
(2) - Non-operating expense - Automobiles					
(3) - Non-operating expense - Continuing Education					
(4) - Non-operating expense - Dues & Subscriptions					
(5) - Non-operating expense - Meals					
(6) - Non-operating expense - Depreciation					
(7) - Non-operating expense - Interest					

■ **Collections adjusted net income should be verified by buyer**

■ **Indicated Value**

			Revenue Multiple	Adjusted Net Income Multiple
Base			\$ 791,993	\$ 272,995
Multiple			0.7	1.8
Subtotal			\$ 554,395	\$ 491,391
Weight			1	1
Indicated Value			\$ 522,893	
Asking Price			\$ 499,000	

■ **NOTE:**

- The Seller has furnished the preceding information to Premiere Practice Transitions Inc. Information, estimates and references contained in this report and attachments are obtained from sources considered reliable; however, Premiere Practice Transitions Inc. assumes no liability for such sources. This report is not intended nor is it intended to detect fraud or any unlawful activities as this report is based upon the information provided by the Seller.
- This information has not been verified. A potential Buyer should verify the accuracy of all information to his/her own satisfaction.
- Premiere Practice Transitions Inc. and its representatives are agents of the Seller and therefore represent the interest of the Seller. We strongly advise a potential Buyer to seek independent counsel to represent his/her interests. Counsel may be, but is not limited to, an attorney, accountant, appraiser, broker or management consultant. Fees of such counsel are the sole responsibility of the buyer.

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## PRACTICE PHOTOS

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